



AI 'HIDDEN PROFITS' CHATGPT GUIDE

Supply Chain Management Prompts

Instructions: Upload your systems **Supply Chain Management report**

Insert this **Foundational Prompt**:

'I want you to help me conduct a deep evaluation of my supply chain management to identify inefficiencies and areas where these inefficiencies are costing me money, directly reducing my net profit. My goal is to uncover not only the individual issues but also how they interrelate and exacerbate the overall problem, effectively 'stacking the pain' to understand the true cost of these inefficiencies.'

Insert this **Comprehensive Review Prompt**:

'First, please provide a detailed list of all areas within supply chain management that I need to review. This should include, but not be limited to, supplier relationships, inventory management, and logistics. Additionally, identify any other areas that may contribute to inefficiencies or hidden costs.'

Insert this **Critical Factors to Evaluate Prompt**:

'For each area identified, list the five most critical factors that must be evaluated. Explain why each factor is crucial, how it impacts the overall efficiency and profitability of the supply chain, and how these factors might interrelate to compound the problem.'

Insert this **Analysis of Responses Prompt**:

'Depending on the responses I receive, guide me through what I need to consider next. For instance, if an inefficiency is identified in a specific area, explain how it might be affecting other areas of the supply chain, further increasing costs and reducing profits. Provide insights into how these issues might be 'stacking' to create a larger overall impact.'

Insert this **Financial Impact Assessment Prompt**:

'Help me calculate the financial impact of these inefficiencies over time. For example, if a particular inefficiency costs \$X per week, guide me in understanding how this accumulates over one, two, or five years. Additionally, provide a comparison of how much additional sales would be needed to offset these losses, considering the company's net margin.'



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Cash Flow Management Prompts

Instructions: Upload your systems **Cash Flow Management report**

Insert this **Foundational Prompt**:

'I want you to help me conduct a comprehensive evaluation of my cash flow management, including accounts payable and receivable, to identify inefficiencies and areas where these inefficiencies are costing me money, thereby reducing my net profit. My goal is to uncover not only the individual issues but also how they interrelate and exacerbate the overall problem, effectively stacking the pain to understand the true cost of these inefficiencies.'

Insert this **Comprehensive Review Prompt**:

'First, please provide a detailed list of all areas within cash flow management that I need to review. This should include, but not be limited to, cash flow forecasting, accounts receivable, accounts payable, and working capital management. Additionally, identify any other areas that may contribute to inefficiencies or hidden costs.'

Insert this **Critical Factors to Evaluate Prompt**:

'For each area identified, list the five most critical factors that must be evaluated. Explain why each factor is crucial, how it impacts the overall efficiency and profitability of cash flow management, and how these factors might interrelate to compound the problem.'

Insert this **Analysis of Responses Prompt**:

'Depending on the responses I receive, guide me through what I need to consider next. For instance, if an inefficiency is identified in cash flow forecasting, explain how it might affect accounts receivable, accounts payable, or working capital management, further increasing costs and reducing profits. Provide insights into how these issues might be to create a larger overall impact.'

Insert this **Financial Impact Assessment Prompt**:

'Help me calculate the financial impact of these inefficiencies over time. For example, if a particular inefficiency costs \$X per week, guide me in understanding how this accumulates over one, two, or five years. Additionally, provide a comparison of how much additional sales would be needed to offset these losses, considering the company's net margin.'



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Operational Efficiency Prompts

Instructions: Upload your systems **Operations Management report**

Insert this **Foundational Prompt**:

'I want you to help me conduct a thorough evaluation of my operational efficiency to identify inefficiencies and areas where these inefficiencies are costing me money, directly reducing my net profit. My goal is to uncover not only the individual issues but also how they interrelate and exacerbate the overall problem, effectively stacking the pain to understand the true cost of these inefficiencies.'

Insert this **Comprehensive Review Prompt**:

'First, please provide a detailed list of all areas within operations that I need to review. This should include, but not be limited to, workflow processes, labor productivity, resource utilization, and quality control. Additionally, identify any other areas that may contribute to inefficiencies or hidden costs.'

Insert this **Critical Factors to Evaluate Prompt**:

'For each area identified, list the five most critical factors that must be evaluated. Explain why each factor is crucial, how it impacts the overall efficiency and profitability of operations, and how these factors might interrelate to compound the problem.'

Insert this **Analysis of Responses Prompt**:

'Depending on the responses I receive, guide me through what I need to consider next. For instance, if an inefficiency is identified in a specific workflow process, explain how it might affect labor productivity, resource utilization, or quality control, further increasing costs and reducing profits. Provide insights into how these issues might be stacking to create a larger overall impact.'

Insert this **Financial Impact Assessment Prompt**:

'Help me calculate the financial impact of these inefficiencies over time. For example, if a particular inefficiency costs \$X per week, guide me in understanding how this accumulates over one, two, or five years. Additionally, provide a comparison of how much additional sales would be needed to offset these losses, considering the company's net margin.'



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Financial Accounting Processes Prompts

Instructions: Upload your systems **Financial Accounts report**

Insert this **Foundational Prompt**:

'I want you to help me conduct a thorough evaluation of my financial and accounting processes to identify inefficiencies and areas where these inefficiencies are costing me money, thereby reducing my net profit. My goal is to uncover not only the individual issues but also how they interrelate and exacerbate the overall problem, effectively stacking the pain to understand the true cost of these inefficiencies.'

Insert this **Comprehensive Review Prompt**:

'First, please provide a detailed list of all areas within financial and accounting processes that I need to review. This should include, but not be limited to, financial reporting, budgeting, expense management, and internal controls. Additionally, identify any other areas that may contribute to inefficiencies or hidden costs.'

Insert this **Critical Factors to Evaluate Prompt**:

'For each area identified, list the five most critical factors that must be evaluated. Explain why each factor is crucial, how it impacts the overall efficiency and profitability of financial and accounting processes, and how these factors might interrelate to compound the problem.'

Insert this **Analysis of Responses Prompt**:

'Depending on the responses I receive, guide me through what I need to consider next. For instance, if an inefficiency is identified in financial reporting, explain how it might affect budgeting, expense management, or internal controls, further increasing costs and reducing profits. Provide insights into how these issues might be to create a larger overall impact..'

Insert this **Financial Impact Assessment Prompt**:

'Help me calculate the financial impact of these inefficiencies over time. For example, if a particular inefficiency costs \$X per week, guide me in understanding how this accumulates over one, two, or five years. Additionally, provide a comparison of how much additional sales would be needed to offset these losses, considering the company's net margin.'



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Customer Profitability Assessment Prompts

Instructions: Upload your system's **Customer Sales report**.

Insert this **Foundational Prompt**:

'I want you to help me conduct a thorough evaluation of my customer profitability to identify inefficiencies and areas where these inefficiencies are costing me money, thereby reducing my net profit. My goal is to uncover not only the individual issues but also how they interrelate and exacerbate the overall problem, effectively stacking the pain to understand the true cost of these inefficiencies.'

Insert this **Comprehensive Review Prompt**:

'First, please provide a detailed list of all areas within customer profitability that I need to review. This should include, but not be limited to, customer segmentation, customer acquisition costs, customer retention, pricing strategy, and lifetime value. Additionally, identify any other areas that may contribute to inefficiencies or hidden costs.'

Insert this **Critical Factors to Evaluate Prompt**:

'For each area identified, list the five most critical factors that must be evaluated. Explain why each factor is crucial, how it impacts the overall efficiency and profitability of financial and accounting processes, and how these factors might interrelate to compound the problem.'

Insert this **Analysis of Responses Prompt**:

'Depending on the responses I receive, guide me through what I need to consider next. For instance, if an inefficiency is identified in customer segmentation, explain how it might affect customer acquisition costs, retention rates, or pricing strategy, further increasing costs and reducing profits. Provide insights into how these issues might be to create a larger overall impact.'

Insert this **Financial Impact Assessment Prompt**:

'Help me calculate the financial impact of these inefficiencies over time. For example, if a particular inefficiency costs \$X per week, guide me in understanding how this accumulates over one, two, or five years. Additionally, provide a comparison of how much additional sales would be needed to offset these losses, considering the company's net margin.'



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Technology Utilization Assessment Prompts

Instructions: Input a list of the **technology applications** you use in your business operations

Insert this **Foundational Prompt**:

'I want you to help me conduct a thorough evaluation of my technology utilization to identify inefficiencies and areas where these inefficiencies are costing me money, directly reducing my net profit. My goal is to uncover not only the individual issues but also how they interrelate and exacerbate the overall problem, effectively stacking the pain to understand the true cost of these inefficiencies.'

Insert this **Comprehensive Review Prompt**:

'First, please provide a detailed list of all areas within technology utilization that I need to review. This should include, but not be limited to, software tools, automation processes, data analytics, IT infrastructure, and cybersecurity. Additionally, identify any other areas that may contribute to inefficiencies or hidden costs.'

Insert this **Critical Factors to Evaluate Prompt**:

'For each area identified, list the five most critical factors that must be evaluated. Explain why each factor is crucial, how it impacts the overall efficiency and profitability of technology utilization, and how these factors might interrelate to compound the problem.'

Insert this **Analysis of Responses Prompt**:

'Depending on the responses I receive, guide me through what I need to consider next. For instance, if an inefficiency is identified in software tools or automation processes, explain how it might affect data analytics, IT infrastructure, or cybersecurity, further increasing costs and reducing profits. Provide insights into how these issues might be 'stacking' to create a larger overall impact.'

Insert this **Financial Impact Assessment Prompt**:

'Help me calculate the financial impact of these inefficiencies over time. For example, if a particular inefficiency costs \$X per week, guide me in understanding how this accumulates over one, two, or five years. Additionally, provide a comparison of how much additional sales would be needed to offset these losses, considering the company's net margin.'



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Bonus: **Chat GPT Business Strategy Call** with Bruce Kaufmann

To book a complimentary call
with the creator of this resource **Bruce Kaufmann**
click on the link below:

[Business Strategy Call](#)